



Sofgen CDMO® - Corporate Deck

Sofgen Pharma[®]

We are a leading **integrated healthcare and pharmaceutical company** that develops and manufactures pharmaceutical and nutraceutical solutions and hospital supplies. We have a direct in **13 countries and customers located in over 50 countries** through our B2B.



Our business is designed to
unlock Market-Led Growth & Innovation





Corporate Global Footprint



6 extensive state-of-the-art manufacturing facilities and laboratories across America.

- **1st FDA Approved Plant in LATAM** for RX products.
- **One of the 5 Hormonal Softgel facilities** in the world.
- **Centralized R+D Platform**

- 1. Funtrition®** – Miramar, FL – Gummy Facility
- 2. Soyapango** – El Salvador, San Salvador – Other Pharmaceutical Forms
- 3. Procaps®** – Barranquilla, Colombia – Softgel Capsules, Other Pharmaceutical Forms
- 4. Funtrition®** – Bogotá, Colombia – Gummy Facility
Pharmayect® – Bogotá, Colombia – Sterile Forms
- 5. Colbras®** – Cotia, Brazil – Softgel Capsules

Aproved by the world's, Leading Regulatory Agencies

Other Certifications:



PROCAPS®
Barranquilla,
Colombia



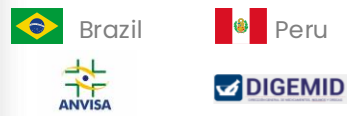
PHARMAYECT®
Bogotá,
Colombia



FUNTRITION®
Bogotá,
Colombia



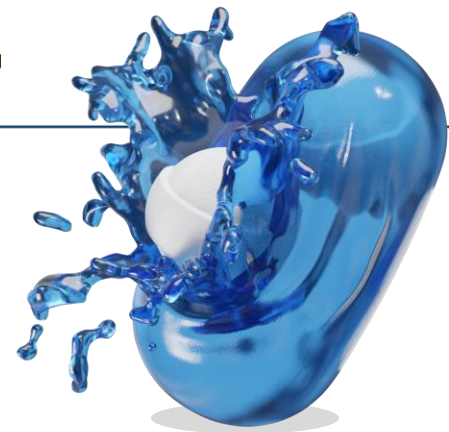
Colbras®
Cotia,
Brazil



FUNTRITION®
Miramar,
Fl



Soyapango
San Salvador,
El Salvador

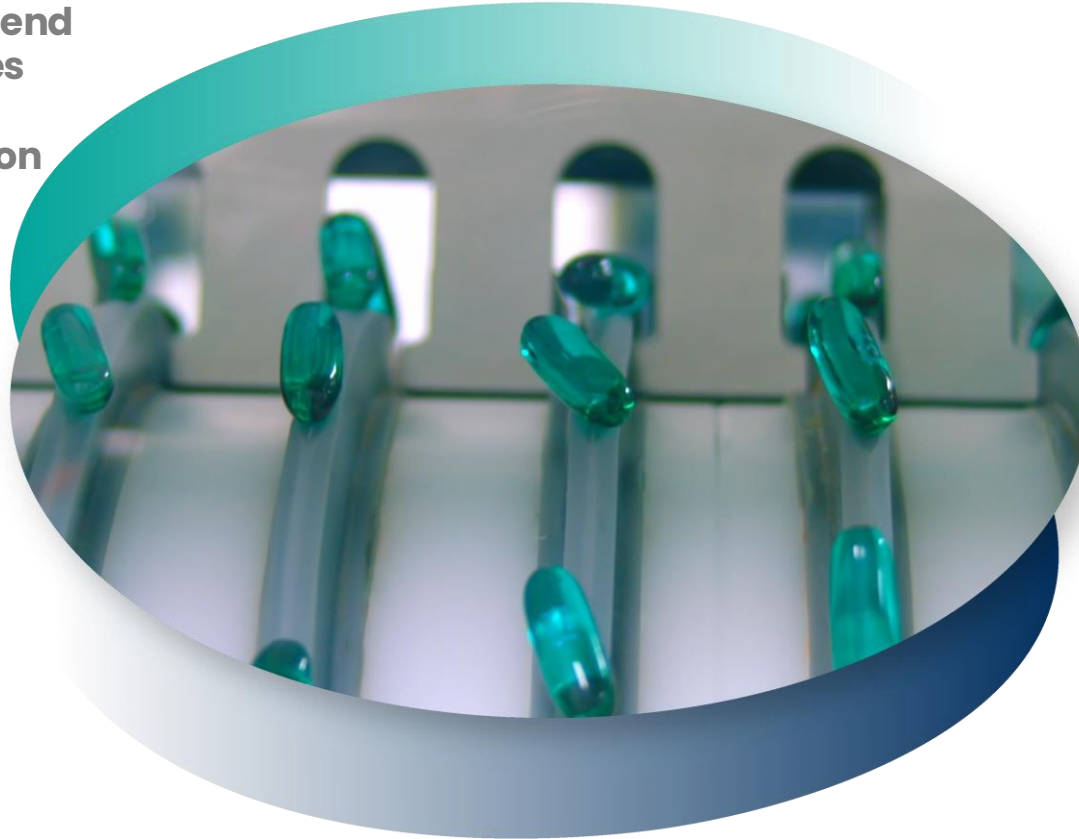




Sofgen
CDMO®

The World got a new Softgel Global CDMO

Sofgen CDMO is a global Softgel CDMO/CMO that **offers end-to-end solutions in Softgel technologies** from development throughout delivery for **generics, prescription drugs, OTC and specialized nutraceuticals.**



Our Purpose:
Transforming lives by delivering **health and wellness to our partners and patients**, guided by **quality, ethics, and sustainable results.**



About Us With our wide capabilities and broad manufacturing expertise, plus our client experience model we are able to:



Client Experience Model:

Driven by our passion to offer **positive experiences across each customer touchpoint** we mix our deep softgel knowledge and expertise, our flexibility, our desire to develop customized products that exceed customers' expectations, **mixed with a relationship based on connectivity trust and empathy.**

Why Sofgen CDMO®?



50 Years of **deep pharmaceutical** know-how combined with a **Client-centered operating model** built on **flexibility, connectivity, trust, and empathy.**



End-to-end **partnership approach**, focused on advancing the health of **patients and consumers in key markets.**

Specialist in **Softgels** and **advanced delivery technologies** for Generics, Rx, OTC, and specialized Nutraceuticals.



Integrated development and manufacturing capabilities across our certified sites enabling **scalability, reliability, and supply chain efficiency.**



Extensive experience in **New Chemical Entities (NCEs)** and complex molecules, supported by deep regulatory knowledge.



Efficient tech transfers with a time-to-market mindset.



Advanced infrastructure for hormonal products and other complex oral modalities.

Integrated Softgel Capabilities

Innovation in Softgel Drug Delivery & Extended manufacturing capabilities for proximity to our customers & prospect partners



PROCAPS®

 Barranquilla, Colombia

AREA:

35,200 m², of which approx 8,200 m² is manufacturing plant floor space.

CAPACITY:

- Softgel: 400 million units
- Farmix: 9 million units
- Hormonal Products: 25 million units

SERVICES:

- Softgel Technologies, Oral & Liquid solid dose manufacturing (tablets, powders, syrups, suspensions), High Potent Compounds, Hormonal Products, Lab Services, Commercial Packaging, Product Development



COLBRAS®

 Cotia, Brazil

AREA:

9,934 m², of which approx 5,569 m² is manufacturing plant floor space.

CAPACITY:

- Softgel: 200 million units

SERVICES:

- Softgel Technologies, Lab Services, Commercial Packaging, Product Development



Global Market Reach

66+ Clients in LATAM

8 Of the top 15
Pharma companies*
in LatAm work with Sofgen CDMO

Source: IQVIA. Latin America Market Review & Projections. 2nd Edition 2022. October 20th, 2022

5
Of the top 15 Pharma
companies*
in Brazil work with
Sofgen CDMO

Source: IQVIA. Latin America Market Review & Projections. 2nd Edition 2022. October 20th, 2022

11+
Customers
in the **US, Canada &
Europe**

50+ Products
launched
anually



World-Class R&D



World-Class **R&D**

At **Sofgen CDMO**, we work with **efficiency, quality, innovation, and flexibility** to support even the most challenging pharmaceutical projects.

Backed by deep expertise in pharmaceutical development, our teams are driven by **science and technology** to solve formulation challenges and meet technical and regulatory requirements **across every stage of the product lifecycle**, from early development to commercial manufacturing always under **cGMP standards**.





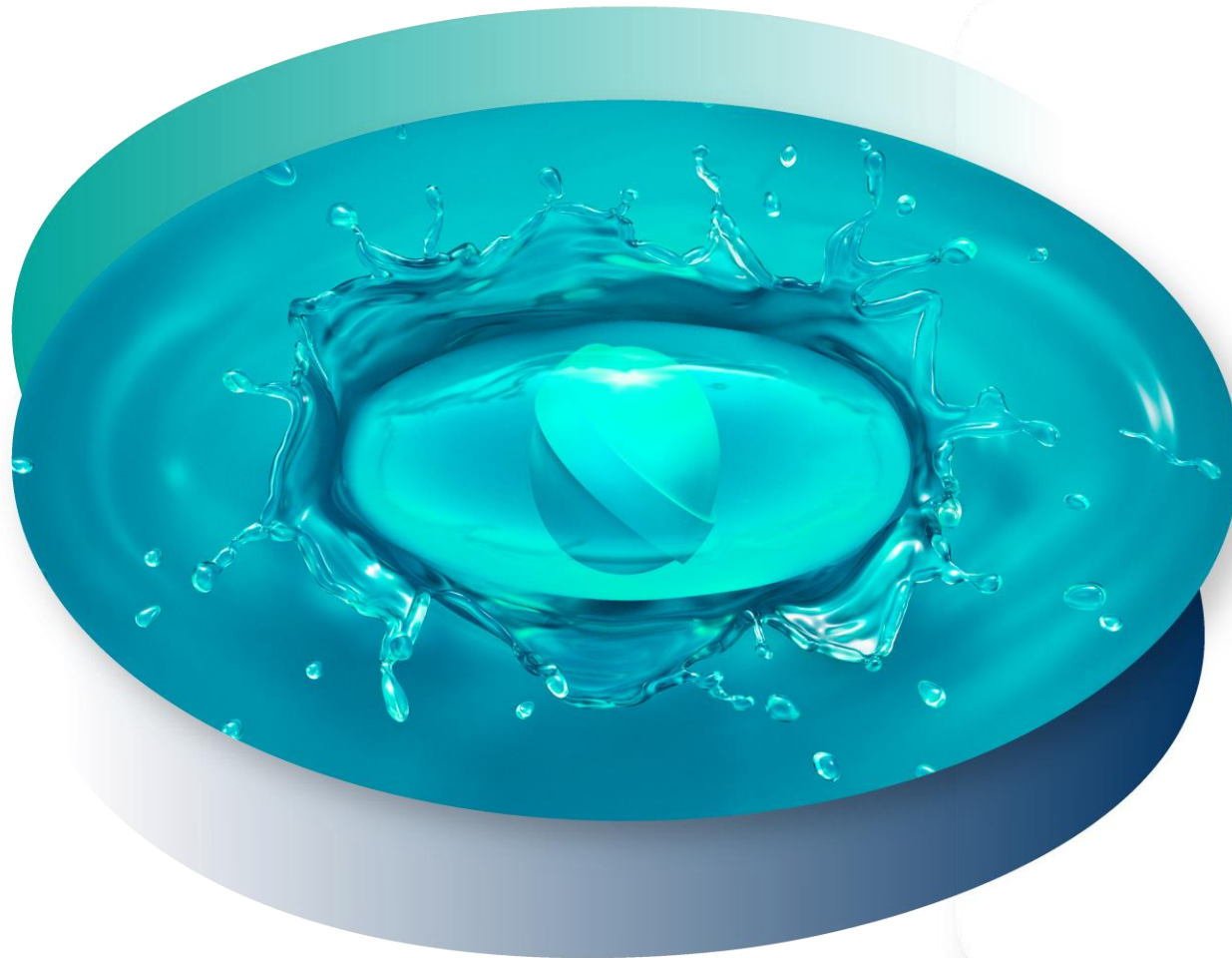
Our R&D and **Development Services**



- Development of **novel, patentable formulations**
- **Solubility screening** and optimization
- **Fill formulation development**
- **Gel formulation development**
- **Gel–fill compatibility studies**
- **Small-scale encapsulation** for early development and formulation selection
- **Clinical Trial Material (CTM) manufacturing**
- **Process scale-up** from Phase I to registration and commercial production
- **Regulatory support**, including regulatory strategy, dossier preparation, and submission support to ensure quality, timely filings, and faster approvals
- **Post-approval support**
- **Lifecycle management (LCM) and line extensions**



Our Softgel
TECHNOLOGIES

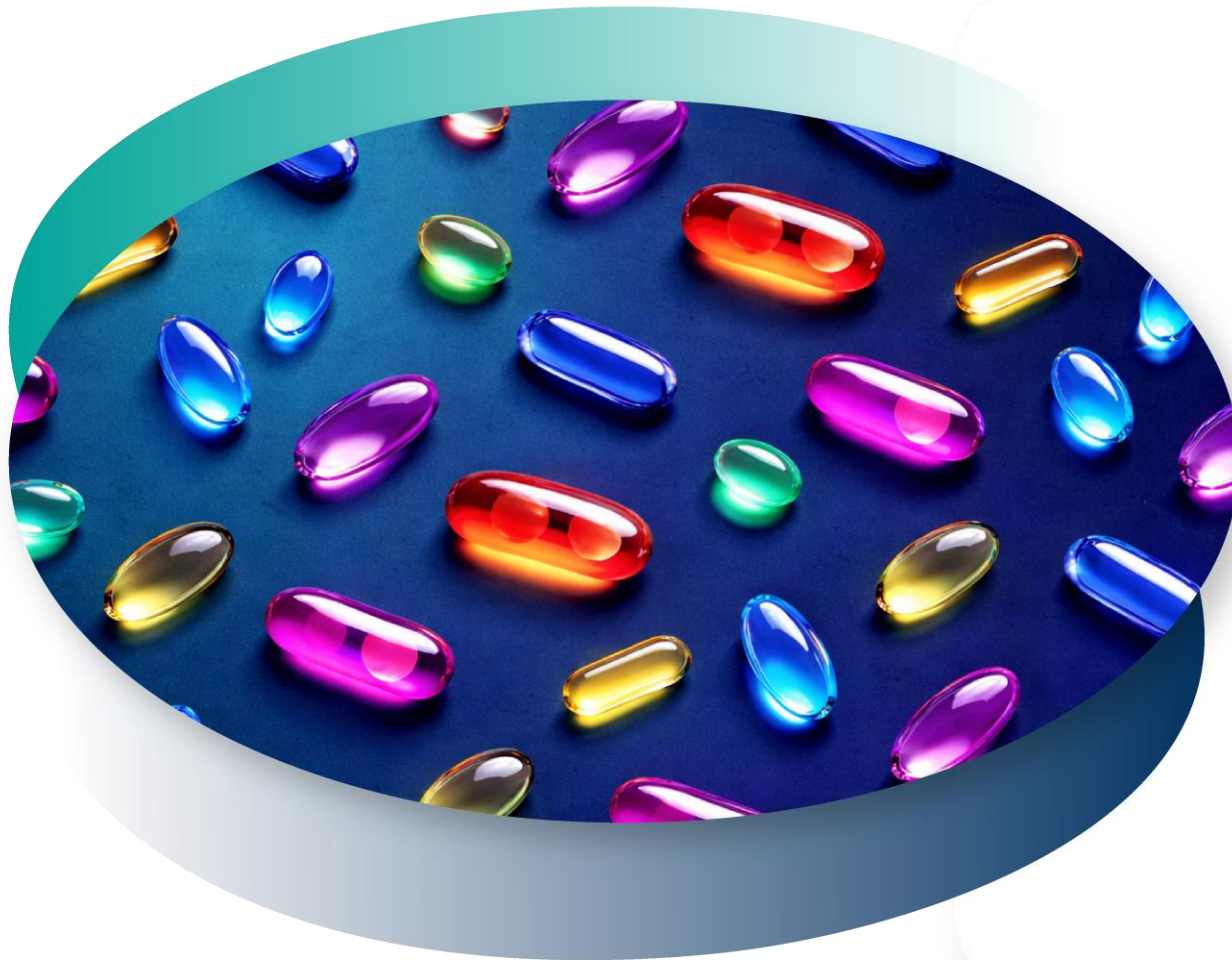


Overview

The softgel capsule has been in the market **since the 19th century evolving to the present day**. Because of this, consumers feel familiar with the technology, trusting its efficiency, quality and convenience.

The softgel capsule has a strong recognition in the **supplement and the prescription market**, facilitating patient adherence to the drug by offering easiness of swallowing, plus many other thanks to the texture of its shell, among other benefits.

Straus, Mike. Advances in softgels, capsules, and tablets are keeping these formats at the forefront of the Industry. Nutritional Outlook. Nov 2018.
Lisa Schofield. Softgels' Clear Advantages. Natural Products Insider. 2019



The Softgel Capsule: **A superior Delivery System**

System with wide-ranging applications

The Softgel Capsule is a solid dosage form composed of **two gelatin films** that contain semisolid or liquid **APIs protected by an external, hermetically sealed cover.**

Softgels ensure **high precision dosage** by achieving homogeneity of ingredients.

An effective delivery system for oral drugs, especially those with low solubility and/or permeability (BCS class II, III and IV(1))

SOFTGEL CAPSULE: Technical Overview

Softgels



1 BCS Class II – low solubility / high permeability.
BCS Class III – high solubility / low permeability.
BCS Class IV – low solubility / low permeability. Mattson Jack

Sofgen CDMO®
Corporate Deck

Key Benefits



Enhanced bioavailability of active ingredients



Attractive physical appearance



Greater Stability



Extended Shelf Life



Masks unpleasant odors and flavors



Solves a broad range of challenges



Variety of Shapes, Colors and Sizes



Impossible to Counterfeit



Main applications

Pharmaceutical: Products for any type of indication (OTC and Rx)

Nutritional: Supplements, vitamins, concentrates and other natural products

Cosmeceuticals: Cosmetic products that have medicinal properties



Softgels: Addressing the Challenges of Treatment Adherence



Treatment compliance improves when the number of doses is reduced. Softgel technology combines multiple active ingredients in a **fixed-dose capsule**, simplifying routines and enhancing patient compliance.



Swallowing difficulties are a common reason for non-adherence to treatments. Softgel capsules address this challenge by **offering easy-to-swallow and chewable options**, making them a more accessible and convenient choice for consumers.



Softgels deliver the benefits of the formulation without unpleasant experience due to the **enteric coats reducing lingering aftertaste and reflux** caused by some active ingredients.





Advanced Softgel
TECHNOLOGIES

Unigel™ a **first-to-market Technology** Is Ideal for those who want to have **simplicity and effectiveness** backed by **technology and expertise when taking their meds and supplements**, providing different configurations for fixed-dose combinations.

UNIGEL™: The sustainable Softgel

By consuming Unigel™ products, **patients avoided the production and disposition of 27.5 million Million blister packs in 2022**, according to our estimations. Besides plastic demand reduction, Unigel™ also deploys different environmental benefits across the supply chain.

Other **ADVANTAGES:**



Clear look inside the capsule/
Physically Appealing



Different Release Profiles
available



Combines Multiple Purpose Ingredients in one form



Different Gelatin formulations/Suitable for Vegetarians and/or vegan diets

Key **BENEFITS:**



Improves Patient/consumers **convenience and Compliance**



Impossible to **counterfeit**



Exact Dosage **Form**



Diversifies Portfolio/Enables Brand Differentiation

unigel™









Chewgels™







Discover our Chewable Softgel Platform Chewgels™, **chewable soft capsules** as a solution and line extension to existing or new products. With new ingredients, special shapes and flavors, we can offer our customers a range of formulations for different therapeutic lines.

Key **ADVANTAGES**

-  **Soft and easy chewable flavored gelatin shell**, that does not leave residues or sticks to the teeth, rapidly dissolved, leaving a good mouth feel.
-  **No sugar** added
-  **Shell solubility** and stability assurance
-  **Portable exact dose form:** within our chewable burstelts the fill content may contain solutions, suspensions, pastes and emulsions.

Key **BENEFITS**

-  **No water needed:** Taken easily on the run without water or food.
-  **Easy to swallow:** Suitable for children or senior adults who often reject traditional dosage forms.
-  **Fast effect:** Immediate release and absorption in the mouth and stomach.
-  **Great taste & Experience: Our Chewgels™** Once a Chewgel enters the mouth, it is chewed, and a burst effect of the sweet, creamy and tasty liquid inside kicks in. This explosion of flavor is accompanied by the activation of the ingredients.

Key
ADVANTAGES



Better **Dosage Accuracy**



Eliminates Contamination by repeat use



Improves Compliance



Improved Stability



Portable **On-The-Go**



Easy to twist- **Ideal for geriatric, pediatric and veterinary use**



Available in variety of **Colors, Shapes and Sizes**



No water **needed**

Twistgels

A soft gelatin capsule with **twist-off cap** which allows access to a measured dose for topical and/or oral applications.





Vaogels

A The softgel vaginal ovule or insert, **Vaogels**, was designed **mucoadhesive properties** ti facilitate retention of the product in the vagina and availability of the active ingredient in a site-specific manner.

Key **ADVANTAGES**



Conical shape for easy application



Exact Dosage



Softgel **hydrophilic** outer layer



Lipophilic Exipients for better vaginal adherence and efficacy



Improves treatment efficiency



Gentle and **Non-Irritating**

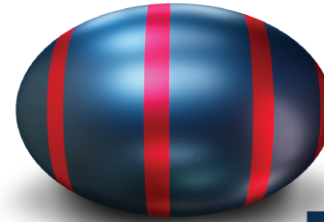


Greater Dissolution/ Faster disintegration



Stable until Inserted





Stripegels

As a leading Manufacturer of Softgel-Related technologies, Sofgen offers unparalleled custom capsule services. **Design your very own Stripgels.**

Key **ADVANTAGES**



Physically
Appealing



Brand **Identification**



Completely
Customizable



New Customer
Experience



gtabs™



Technology that coats compressed tablets **with a two-toned color gelatin** that protects the pill.

Key **ADVANTAGES**



Easy to swallow



Tamper-Evident



Softgel-like Appearance



Custom **Branding**



Masks unpleasant flavors and Odors



Ideal for **double-blind Clinical Studies**



Prevents **Counterfeiting**



Improves stability of photosensitive APIs



Ideal for drug substances that can irritate the oesophagal mucosa when they are incorporated in an immediate-release tablet



Our Project Development
STRATEGY



Project Development Strategy

We have a dedicated Product Development Services to bring your project to life.

Formulation Phase: An expert R&D team defines your product's formulation, process, specifications, and packaging.

Registration Phase: Our regulatory team works closely with you to build and submit a tailored regulatory strategy for your project.

Commercial Launch: Manufacturing, Quality, Planning, and Sales align their efforts to deliver your first commercial production seamlessly.

The best part? A dedicated Project Manager to be a point of contact keeping you informed on deliverables, milestones, and timelines... from day one until your product reaches the market.





After the LAUNCH...



Cross-Functional Coordination Orchestration of interdepartmental efforts to ensure seamless product delivery.

Strategic Lifecycle & Growth Management Understanding of the customer and product lifecycle to identify opportunities and drive high-impact decisions.

End-to-End Order & Execution Management Comprehensive oversight of the order lifecycle, ensuring efficiency and accountability at every stage.

Operational Excellence & Continuous Improvement Structured feedback loops and process optimization to consistently elevate performance.

Relationship Management & Trust Building Cultivation of long-term partnerships founded on transparency and consistent value delivery.



Let's stay in touch!

www.sofgencdmo.com - 